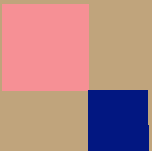




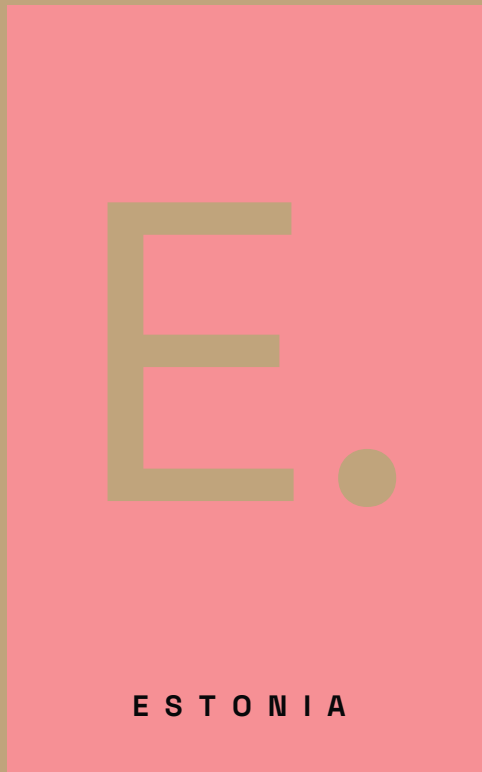
EP Consulting Services

Your partner to build a *sustainable*
bridge

from Shenzhen to the European market



Evelyn and Patrick



Evelyn

Executive coach
Leadership trainer
Company owner

Builds the people side



Patrick

Mentor (export, business)
Engineer
Company owner

Builds the operational side

Who we are — and why we do it

EP CONSULTING SERVICES

12+

years of bridging markets

Helping companies navigate international growth, with a focus on high-tech, energy, and production sectors.

ESTABLISHMENT

2013

founded in Estonia

The digital heart of the EU.

THE DIFFERENCE

We execute.

We do not just consult.

We build the internal skills and organizational structures, and we provide infrastructure as a service.

W H Y W E D O I T

To prove that *distance* is no longer a barrier

that with the right digital foundation, the right people, and the right partner, a startup can operate as seamlessly in Europe as if it were next door.

And to give our clients the freedom to focus on what they do best — innovating and developing — while we handle the rest in the EU market.



Solving the export scaling wall

OUR AIM

Manufacturing companies in Hong Kong and Shenzhen.

CONTEXT

Oversupply in China + shifting US politics → EU expansion is a strategic necessity.

CHALLENGE

World-class production but the company might not be ready for Europe (mindset, unclear roles, leadership strategy, etc.).

OUR SOLUTION

One-stop-shop Infrastructure-as-a-Service (IaaS) — we become your operational foundation in the EU.

Infrastructure as a Service

Three integration levels

01

Digital Foundation

Legal & digital setup via Estonia.

02

Operational Proxy

We act as your EU-based "Interim COO" — we find the most suitable EU markets for you with the best fitting customers.

03

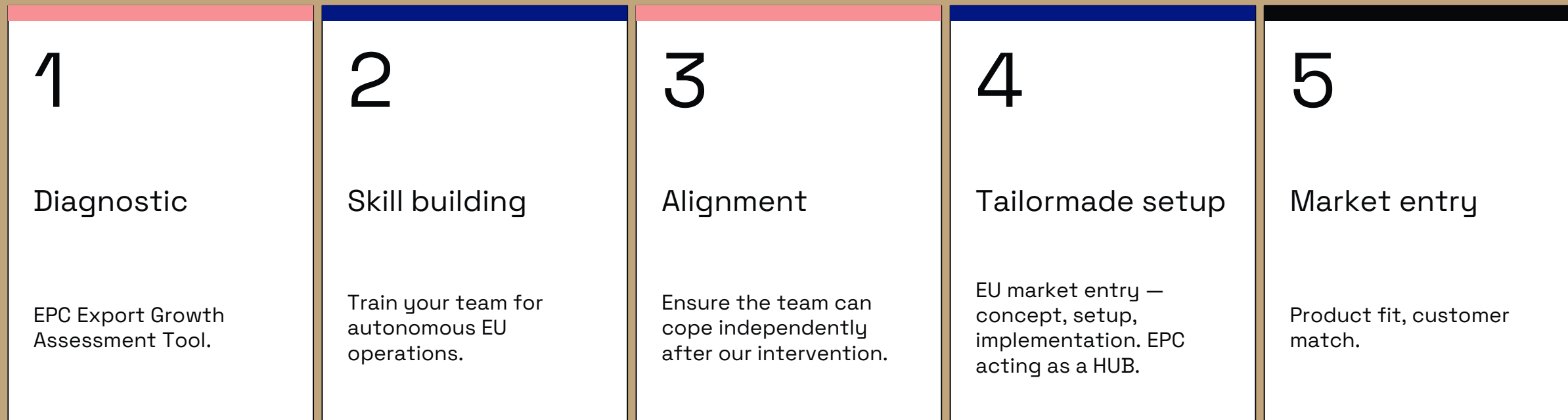
Compliance-as-a-Service

Overcoming the regulative hurdles built into your workflow.

Consulting + change management coaching

Our focus: People & Process — not just Product & Market

Skills gap: GBA manufacturers excel in development and high quality, but management styles and decision-making differ from Europe.



Which tools we use

01 Estonia as a HUB

e-Residency & e-government — the EU's most digitised country and its digital services as your entrance gate to the EU.
Business is easy to set up and easy to maintain — a fast-paced business environment.

02 Export assessment platform

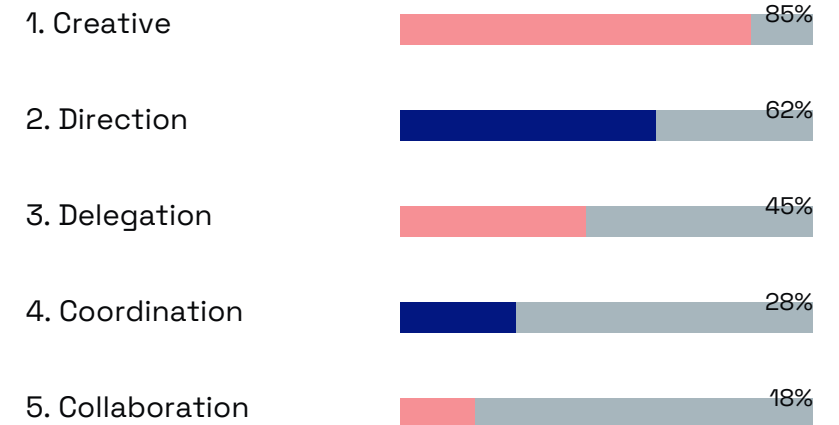
15-minute diagnostics.

03 Personalised roadmap

Based on your company's growth phase and target EU markets.

YOUR EXPORT STRATEGY

Sample report



Greiner phase analysis + market readiness mapping

What added value we provide

Organisational readiness

EPC Export Growth Assessment Tool shows what capabilities to build.

Operational autonomy

Your local team runs EU operations without founder bottlenecks.

Scalable digital HQ

Estonia-based foundation that grows with you.

Execution partnership

We don't just ADVISE — we act as your OPERATIONAL ARM in Europe.

About our pricing

Growth Assessment analysis including report

FIXED PRICE

Setting up e-Residency and Company in Estonia

FIXED PRICE

Tailormade operational support (Interim COO)

MONTHLY RETAINER

Market entry services (intelligence, customer search, outreach)

MONTHLY RETAINER

Successful deals (sales and/or M&A) with the help of EPC

1.5% FEE OF DEAL SUM

Estonia at a glance

GENERAL

www.visitestonia.com

Location. Northern Europe, population 1.3 Mln, 43,432 km² (30 in/km²)

Digital Pioneer. World's first e-Residency programme — run a global business from anywhere

Tech-First. 99% of public services online (voting, taxes, banking)

Language. English widely used in business and government

BUSINESS ENVIRONMENT

www.investinestonia.com

Startup-friendly. One of Europe's highest startup density per capita

Fast registration. Fully digital, can be done in under 30 minutes

Tax efficient. No corporate income tax on reinvested profits

EU single market. Full EU member — gateway to 450+ million consumers

Skilled workforce. Strong focus on digital skills, engineering, innovation

Transparent & stable. Among the world's most open economies

 EP consulting

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